Booth Set:
Each in-line booth will be set with 8’ high black back drape in the back of the booth and 3’ high black side dividers. The aisles are carpeted with tuxedo (black and grey tweed carpet). If you wish to have an ID sign printed, you will need to order this through Freeman – this option is free of charge (if ordered by September 18, 2019).

Material Handling:
Please consult the Online Exhibitor Service Manual or Freeman for exact pricing
All shipped freight WILL incur overtime charges if handled on holidays, weekends or after 5:00 pm M-F. Freeman will control access to the loading docks in order to provide for a safe and orderly move-in/move-out.
Please contact Freeman at (301) 918-7975 or FreemanWashingtonES@freeman.com for exact costs and details.
*CWT = 100 lbs  *Rigging labor and/or forklift costs are additional.

Warehouse Shipment (200 lb. minimum)
Receive Dates: Monday, Sept. 9, 2019 – Wednesday, Oct. 2, 2019 – Shipments must be received during these dates to avoid additional charges.

<table>
<thead>
<tr>
<th>Type</th>
<th>Regular Rates</th>
<th>Minimum</th>
<th>Delivered after Oct. 2 Deadline</th>
</tr>
</thead>
<tbody>
<tr>
<td>Crated or Skided</td>
<td>$195.90 Price/CWT</td>
<td>$391.80</td>
<td>$79.50 Price/CWT</td>
</tr>
<tr>
<td>Special Handling</td>
<td>$254.75 Price/CWT</td>
<td>$509.50</td>
<td>$79.50 Price/CWT</td>
</tr>
</tbody>
</table>

Show Site (200 lb. minimum)
Start Receive Date: Wednesday, Oct. 9, 2019 – Shipments will NOT be received earlier than this date.

<table>
<thead>
<tr>
<th>Type</th>
<th>Regular Rates</th>
<th>Minimum</th>
<th>Delivered after Show Opening</th>
</tr>
</thead>
<tbody>
<tr>
<td>Crated or Skided</td>
<td>$187.00 Price/CWT</td>
<td>$374.00</td>
<td>Additional $70.50</td>
</tr>
<tr>
<td>Special Handling</td>
<td>$243.25 Price/CWT</td>
<td>$486.50</td>
<td>Additional $70.50</td>
</tr>
<tr>
<td>Uncrated or Pad Wrapped</td>
<td>$280.35 Price/CWT</td>
<td>$560.70</td>
<td>Additional $70.50</td>
</tr>
</tbody>
</table>

Cart Service - $223.00 Round Trip
One individual per exhibiting company, is permitted to hand-carry items into the exhibit facility. The exhibitor use of dollies, hotel baggage carts, flat trucks and other mechanical equipment, is not permitted. Rates for material handling services are enclosed in this exhibitor service manual.

Freeman Carpet (Floor Covering Required):
Discount Deadline – Sept. 18, 2019
• Standard Carpeting (10’x10’) = $466.15 (online discounted price)
(Choice of 10 colors. Does not include carpet padding, visqueen etc. Carpet padding and visqueen can be added)

Freeman Furniture (optional):
Discount Deadline – Sept. 18, 2019
• Limerick Chair = $117.20 ea (discounted price)
• Black Diamond Arm Chair = $172.10 ea (discounted price)
• 6’ Draped Table/30”H = $226.85 (discounted price)
• 8’ Draped Table/30”H = $256.95 (discounted price)
• Corrugated Wastebasket = $31.15 (discounted price)

Internet & Telecommunications –
Boomerecommerce (Gaylord) (optional):
Discount Deadline – Sept. 23, 2019
• Wireless Internet = $800.00 (discounted price) - First Device
• Dedicated VLAN 3Mbps = $5,000 (discounted price)
• Dedicated VLAN 6Mbps = $10,000 (discounted price)
(There will be a 25% service charge and 6% tax)

Electricity – Boomerecommerce (Gaylord) (optional):
• Discount Deadline – Sept. 23, 2019
• Pricing below includes delivery to one location in booth
• 120 Volt - 500 Watts (5 amps, single outlet) = $145.00 plus tax (discounted price)
• 208 Volt – (20 Amps – Single Phase) = $300.00 plus tax (discounted price)

* Freeman Orders must be placed online to receive the maximum discount.
* Internet and Electricity must be ordered through Boomerecommerce.com
* Lead Retrieval can be ordered here.